

Established Acupuncture Practice for Sale in Louisville, KY

High-Profit — All-Cash — Turnkey with Fertility & IVF Focus



Hello — I'm **Shelby VanCleve, L.Ac.**, founder of Common Ground Wellness in **Louisville, Kentucky**.

After many years of caring for this community and growing a practice I deeply love, I'm preparing to pass it on to the right acupuncturist — someone who values thoughtful medicine, meaningful patient relationships, and a sustainable way of practicing.

This clinic has been built slowly and intentionally. It offers strong income, a steady referral base, and the opportunity to focus on the kind of work many of us were drawn to acupuncture for in the first place.

More details here: SellingAPractice.com/CGW



For inquiries or to schedule a visit:



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812.431.7550

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The Practice at a Glance

- **Average gross revenue:** ~\$231,700/year (3-year average)
- **Net income:** ~\$95,800/year, working just 3 days per week
- **All-cash practice** with simple, predictable operations



A Focus on Women’s Health & Fertility: This is a general acupuncture practice with a strong women’s health and fertility focus. Approximately 60% of patients seek care related to fertility, pregnancy, or postpartum support.

Unique On-Site IVF Clinic Opportunity: One of the area’s IVF clinics has invited Common Ground Wellness to relocate into their new facility in 2027 to provide on-site acupuncture care. This opportunity is included in the sale. I’m willing to assist with planning and negotiations if desired, offering a rare chance to integrate acupuncture directly into an IVF setting.

Referral-Based Growth: The practice benefits from longstanding referral relationships with fertility clinics in Louisville and Cincinnati, as well as physicians and other healthcare providers. Many patients return for ongoing maintenance care.

Beautiful Clinic Space with Room to Expand

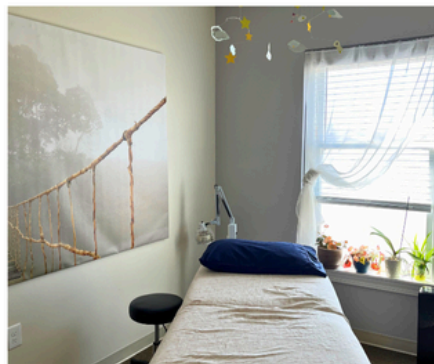
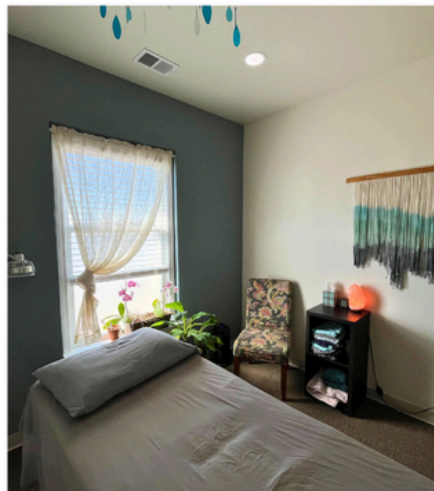
The clinic occupies a 1,300 square-foot space, fully renovated in 2023. With 5 treatment rooms, reception and waiting areas, laundry facilities, a small kitchen, elevator access, and dedicated parking, the layout easily supports growth if desired.

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